

ExxonMobil Chemical Company
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Energy 4, 3A.345
Spring, Texas 77389
832 625 4170 Telephone

S. P. (Shane) Walker
Oxo Regional Sales Manager
Americas



January 15, 2021

Dear Jayflex™ Plasticizer Customer:

Effective February 1, 2021, ExxonMobil Chemical Company will increase its selling prices for all branched Jayflex™ Plasticizers (Jayflex DINP, Jayflex DIDP, Jayflex DIDP-E, Jayflex DTDP, Jayflex TINTM, Jayflex DINA, Jayflex MB-10) and associated blends by eight (8) cts/lb and all linear Jayflex Plasticizers (Jayflex L9P, Jayflex L911P, Jayflex L11P, and Jayflex L11P-E) by ten (10) cts/lb. The increase will be accomplished via removal of competitive allowances not to exceed current list prices or other contractual agreements.

All terms, conditions, and differentials will remain the same.

This action is necessary due to the increasing costs of all key plasticizer feedstocks including propylene, ethylene, and orthoxylene.

Your understanding and support is much appreciated.

If you have any questions, please contact your Jayflex™ Plasticizer Sales Representative.

Sincerely,

A handwritten signature in black ink that reads "Shane P. Walker".

Shane P. Walker