



December 18, 2019

Dear Customer:

Effective January 1, 2020, or as contracts allow, The Dow Chemical Company, on behalf of itself and its applicable consolidated subsidiaries (“Dow”) will increase list and off-list pricing on all grades and package types of the following Surfactant products in North America.

Product Line	Products	Price Increase USD/Pound
TERGITOL™ Min-Foam	TERGITOL™ Min-Foam 1X, TERGITOL™ Min-Foam 2X,	\$0.04
TERGITOL™ TMN	TERGITOL™ TMN-3, TMN-6, TMN-6 (90%), TMN10 (90%), TMN-100X (90%)	\$0.07
TRITON Alkyl Polyglucosides	TRITON BG-10, CG-50, CG-110, CG-600, CG-650	\$0.04
TRITON Amine Ethoxylates	TRITON RW-20, RW-50, RW-150	\$0.08
TRITON Phosphate Esters	TRITON H-55, H-66, QS-44, XQS-20	\$0.04
TRITON Sulfates	TRITON QS-15, XN-45S	\$0.08
TRITON Dioctyl Sulfosuccinates	TRITON GR-5M, GR-7M	\$0.08

Thank you for your continued business with Dow. Please contact your Account Manager if you have any questions related to this communication.

Sincerely,

Sean Ortega  
Product Manager, Industrial Solutions  
The Dow Chemical Company

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