



The Dow Chemical Company
Midland, MI 48674
U.S.A.

August 15, 2016

Dear Customer,

Effective September 15th, 2016, or as contracts allow, The Dow Chemical Company (Dow) will increase off-list selling prices on select products in the Oxygenated Solvents portfolio, as listed in the attached document.

Please contact your Dow sales representative to answer any questions you might have regarding this price increase.

Thank you for your past business and continued support of Dow Oxygenated Solvents.

Sincerely,

Solvents and Intermediates
Oxygenated Solvents
The Dow Chemical Company
Phone: 989-633-2302
dwrothhaar@dow.com

Kyle Stratton
Product Manager
Glycol Ethers
Oxygenated Solvents
The Dow Chemical Company
Phone: 989638-1553
knstratton@dow.com

Oxygenated Solvents
Off-List Price Increase Attachment (listed in US Dollars)

Oxygenated Solvents (all grades)	Effective 9/15/16 (Per lb.)	Zone 1 List Price Effective 9/15/2016	New List Price
Alcohols			
2-Ethylhexanol	\$0.04		No
Propanol	\$0.04		No
Propanol Mixtures	\$0.04		No
n-Butanol	\$0.04		No
Isobutanol	\$0.04		No
Isobutanol Mixtures	\$0.04		No
OXO Acids			
2-Ethylhexoic Acid	\$0.04		No
OXO Esters			
n-Butyl Acetate	\$0.04		No
Isobutyl Acetate	\$0.04		No
Isopropyl Acetate	\$0.04		No
n-Propyl Acetate	\$0.04		No
UCAR™ Butyl Propionate	\$0.04		No
UCAR™ Propyl Propionate	\$0.04		No
P-Series Glycol Ethers			
DOWANOL™ PM	\$0.04		No
DOWANOL™ PMA	\$0.04		No
DOWANOL™ DPM	\$0.04		No
DOWANOL™ DPMA	\$0.04		No
DOWANOL™ TPM	\$0.04		No
E-Series Glycol Ethers			
CARBITOL™	\$0.04		No
Butyl CELLOSOLVE™	\$0.04		No
Butyl CARBITOL™	\$0.04		No
Butyl CELLOSOLVE™ Acetate	\$0.04		No
Butyl CARBITOL™ Acetate	\$0.04		No
Performance Solvents			
Propyl CELLOSOLVE™	\$0.04	1.99	Yes
Hexyl CELLOSOLVE™	\$0.15	2.74	Yes
Hexyl CARBITOL™	\$0.15	2.69	Yes
Proglyde DMM	\$0.20	3.51	Yes
DOWANOL™ PGDA	\$0.20	3.05	Yes
DOWANOL™ DPnP-U		2.69	Yes – New
DOWANOL™ EPH NF		2.43	Yes – New